My Authentic Networking Guide

You're steps closer to building genuine professional relationships! This brief assessment will help you identify your natural networking style and develop an authentic approach.

Quick Assessment

Take a moment to reflect:

- 1. Which networking environments feel most comfortable? (Check all that apply)
 - One-on-one conversations
 - Small group discussions
 - o Industry events
 - Online communities
 - Volunteer settings
- 2. What unique value can you offer others? List your:

0	Top 3 areas of	expertise:	
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- Favorite topics to discuss:
- Resources you enjoy sharing:
- 3. What's your biggest networking concern?
 - Initiating conversations
 - Following up
 - Asking for help
 - Maintaining connections
 - Other: ______

Understanding Your Style

Your preferred environments and offerings reveal your authentic networking style. Focus first on situations that feel natural while building confidence in other settings.

Next Steps

- 1. Choose ONE comfortable networking environment to focus on this month.
- 2. Identify ONE piece of expertise you'll start sharing.
- 3. Plan ONE follow-up with a current connection.

Ready to put these insights into action? Learn how we can help you build authentic professional relationships with confidence: https://www.inspiretoexcel.com/services. Let's get growing!